

Leveraging technology to transform your business.

In today's fast-paced, 24/7 business world, your information technology has to stay a step ahead of the competition – just as you do. Your systems, networks and applications are essential to delivering the relevant, up-to-the-minute information you need to make smart, timely decisions.



The Datatrend difference.

Relentless attention to detail...impeccable customer service and support...plus a proven methodology and solid record of success.

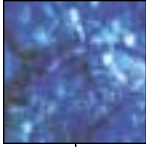
Datatrend Technologies delivers the technology solutions that empower you to achieve your business goals. Since 1987, we've built a successful track record helping companies of all sizes maximize the potential of IT to address unique business challenges. We work as your IT partner, providing process improvements that allow your company to operate more efficiently and develop a competitive advantage. Our server, storage, software and network infrastructure solutions offer tangible, verifiable benefits, including:

- Lower cost of ownership
- Faster time to value
- Maximum return on investment

Industry-leading expertise.

From telecommunications and network systems infrastructure (including wireless, voice/data cabling and network hardware) to computing systems (including servers, storage and software) to applications, Datatrend is recognized throughout the industry for its fully integrated solutions. Our record of accomplishment includes:

- Successful completion of network installations at more than **10,000 customer sites worldwide.**
- Installation of more than **8,000 UNIX and Intel-based servers.**
- Creation of the **Datatrend Technology Solution Center** to provide clients with a state-of-the-art testing, demonstration and benchmarking facility. The Center also is known nationally as a Storage and Data Retention competency center.
- Recognition as an **IBM® Business Partner Innovation Center** for our investment in skills, certifications, customer service and solution expertise.
- Development of a **turnkey porting technology** that converts client applications and data from older and/or lower-performing environments to leading-edge, high-performing environments.
- **Numerous customer and industry awards** for solution excellence and customer satisfaction.



The single-source solution.

Datatrend's strategic partnerships ensure fully integrated, end-to-end solutions for your most complex IT challenges.

World-class technology partners. Datatrend designs and implements solutions based on technologies from vendors such as IBM®, Network Appliance®, Cisco®, Leviton® and Oracle®.

Independent software vendors. Our value-added partnerships with a variety of best-in-class ISVs allow us to address your specific software needs, with solutions designed for your application, industry or business model.

Industry affiliations. Datatrend supports industry standards and best practices through key affiliations such as BICSI® (Building Industry Consulting Service International), ASCDI (Association of Service and Computer Dealers International), PMI® (the Project Management Institute), Leaders for Linux, various advisory councils and more.

A comprehensive suite of services.

Datatrend applies the best available technologies and technical skills to create a customized solution that meets your particular needs – on time and within budget.

Infrastructure optimization/management solutions.

- Server/storage consolidation
- SAN and storage management
- Virtualization
- High availability
- Data retention and compliance management
- Content and data management

Network Services.

- Consulting
- Site surveys
- Procurement and staging of equipment
- Complete cable plant design, de-installation, installation and maintenance
- Systems installation
- Project management

Specialty solutions

- Payment solutions for banking and financial services
- Revenue-management solutions for life sciences (pharmaceutical and medical technology manufacturers)
- Compliance management and data-retention solutions
- Voice-over IP (VoIP) applications for telecommunications and service providers
- Wireless mobile patient-care solutions for clinics and hospitals
- SAP infrastructure/migration solutions
- Platform and data migration

For more information about Datatrend's solutions and services, please call 800-367-7472 or visit www.datatrend.com

Datatrend Technologies helps companies leverage technology to transform their business. Since 1987, we have helped businesses like yours become more efficient, reduce costs and increase revenues. From consulting...to solutions design...to providing server and storage infrastructure products and services...to delivering end-to-end network services...to training... Datatrend is your single source to make technology work and take IT beyond.

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**121 Cheshire Lane
Suite 700
Minnetonka, MN 55305
800-367-7472
datatrend.com**