

procurement and staging of equipment



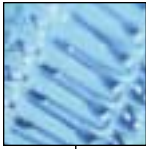
Datatrend offers a single-source solution for all equipment needs associated with your network project. We have the experience to determine exactly what equipment will be necessary, and the skill to ensure that every product is prepared to handle whatever your installation requires.

Datatrend's equipment configuration professionals start every project by seeking a complete understanding of your needs and project requirements. Armed with that information, we create a custom-tailored equipment plan that addresses every detail, including scheduling requirements, storage needs, assembly processes, testing procedures and shipping methods.

Managing and orchestrating the equipment phase of your project implementation is a complex undertaking...one that Datatrend is fully equipped to carry out to your complete satisfaction.

Datatrend not only manages the procurement and on-time delivery of all necessary equipment for even the most ambitious projects, but we also offer staging and configuration services so that all products are completely customized to meet your needs. This includes not only structured cabling solutions but also application-based servers, point-of-sale and kiosk systems, and transmission devices.

You can delegate the equipment process to Datatrend with complete confidence that everything needed for a successful deployment will be provided, in a timely, cost-effective manner that meets your schedule and accommodates your budget.



The Datatrend difference.

Datatrend is an experienced industry leader, fully prepared to provide a single-source equipment solution for your most ambitious network projects. Our skilled technicians, engineers and operations support professionals work together to ensure that all equipment meets all your performance specifications.

State-of-the-art testing facility. The Datatrend Technology Solution Center, located at our corporate headquarters, was designed as a lab environment to perform large configuration and staging projects for our clients. Equipped with key features such as conditioned power, environmental systems and a dedicated distributed cable plant, our Technology Solution Center offers the ability to set up an entire system and test it over extended periods of time, assuring an end product that fully meets your requirements.

Complete asset tracking. We operate a thorough inventory-management and tracking system throughout the project, to identify the exact location of each device and its status relative to the project.

Online access. Datatrend's state-of-the-art online project management tool, customized to your specific needs and project requirements, delivers instant information on your equipment status. You enjoy real-time, interactive access, allowing you maximum flexibility and cost-containment.

National rollout expertise. Datatrend offers a single point of contact, which streamlines internal management of large, multi-site projects with complex equipment demands, such as national and international rollouts. All hardware is configured consistently and accurately, with site-specific instructions when needed, so that all sites are fully prepared for a smooth, timely deployment.

Seamless integration. Typically procurement and staging of equipment is part of a larger project involving other services, such as installation. Datatrend's proven methodology and skilled project management ensures that all services are coordinated seamlessly as part of the overall project.

For more information about Datatrend's Procurement and Staging solutions, please call 800-367-7472 or visit www.datatrend.com

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